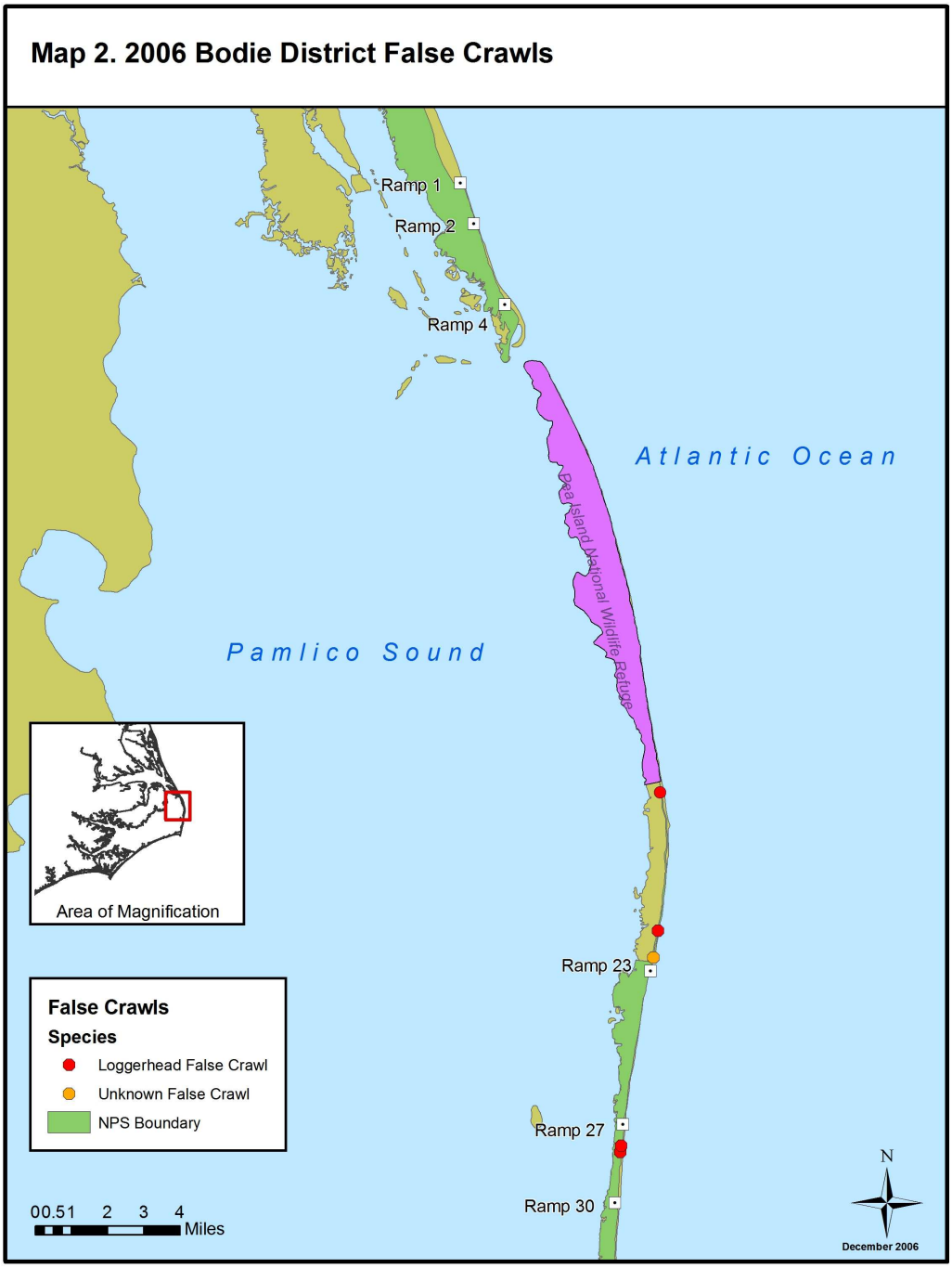Appendix A (cont.)